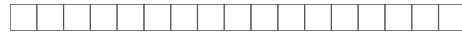
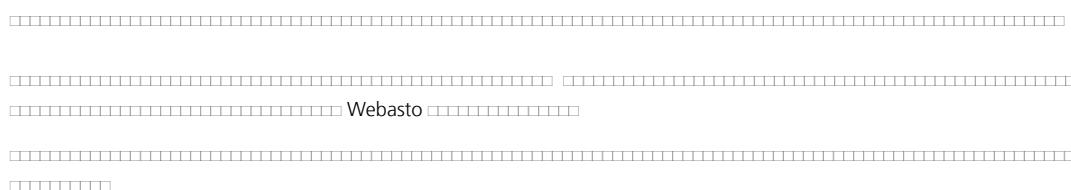




— GABRIEL PANKOW



Webasto



1 Webasto



2

– FIUMU/TRUMPF

– FIUMU/TRUMPF





3 Webasto

- FIUMU/TRUMPF

— 1 —

Jörn Schmalenberg 95% Webasto
" " " "

Keyhole Schmalenberg Webasto

A decorative graphic element located at the top of the page. It consists of two thick, black, double-pointed arrows pointing to the right, followed by a horizontal line of 15 empty square boxes.

Jörn Schmalenberg Webasto

— 2 —

TruDisk Pulse 421





— 3

□ Webasto □ Webasto
“ □ Schmalenberg □ TruMicro □ “
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□ Webasto □ Webasto
□ “ □



Webasto

The chart shows a steady increase in the percentage of vehicles equipped with Webasto systems over four years. In 2012, the percentage was 70%. By 2015, it had risen to 90%.

Year	Webasto (%)
2012	70%
2013	80%
2014	85%
2015	90%



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